



SALES REPRESENTATIVE AT BLUM AZERBAIJAN

Founded in 1952, Blum is a family business based in Austria that produces lift systems, hinges, drawer runners and pocket systems for furniture. Blum fittings are supplied to over 120 markets all over the world. Our commitment to innovation and our dedication to quality have earned us a global reputation which is supported by 33 subsidiaries and representative offices worldwide. One of these subsidiaries is Blum Azerbaijan. We are looking for an experienced Sales Representative, preferably with previous experience in a sales environment in the furniture industry, to join our Team.

YOU WILL

- ... achieve targets by successfully applying and adapting marketing and sales strategies
- ... implement our regional action plans using comprehensive data analysis
- ... maintain existing customers and acquire new ones through planned individual account support and liaison
- ... represent and promote Blum products through product training and by presenting product solutions throughout Azerbaijan

WE

- ... are offering an exciting position as a sales professional in a dynamic environment that promotes your personal and professional development
- ... are in search of a motivated individual with excellent interpersonal and communication skills who is proficient in English and MS Office tools
- ... are seeking an organised personality with a bachelor's degree in business administration or a related field (or equivalent work experience) and experience in sales within the furniture industry or related field
- ... are looking for an Azerbaijani citizen who is open to domestic and international travel

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