SALES REPRESENTATIVE AT BLUM CZECH REPUBLIC (F/M/X)

Founded in 1952, Blum is a family business based in Austria that produces lift systems, hinges, drawer runners and pocket systems for furniture. Blum fittings are supplied to over 120 markets all over the world. Our commitment to innovation and our dedication to quality have earned us a global reputation which is supported by **33 subsidiaries and representative offices** worldwide. One of these subsidiaries is Blum Czech Republic, which is located in Prague and was founded in 1993. We are looking for an experienced Sales Representative, preferably with previous experience in a sales environment in the furniture industry, to join our Team. The role is to plan and carry out sales activities to maintain and develop the sale of Blum's product range.

YOU WILL

••• plan and carry out sales activities that reach out to key partners and cabinet makers. You will be in charge of the region Hradec Králové – Svitavy – Šumperk

••• hold product trainings and present our product solutions to customers

••• promote and represent Blum at trade events and regional shows as necessary

••• respond to and follow up on sales enquiries by email, telephone and personal visits in a prompt and efficient manner. Document interaction using Blum's internal processes

••• maintain existing customers and develop new customers through planned individual account support and liaison

WE

••• are offering an exciting position as Sales Representative in a dynamic environment that promotes your personal and professional development

••• value your ideas and contributions in an open and collaborative corporate culture, where you will be involved from the very start

••• are looking for a person, who has a customer-oriented approach, is enthusiastic, self-motivated and able to work with minimal supervisiona

••• are looking for a personality with sound organisational, problem-solving and time management skills

Julius Blum GmbH
Nadine Hirschmann
Telefon 055787052869