



FUNCTIONAL CONTROLLING BUSINESS PARTNER FOR DISTRIBUTION (F/M/X)

We are an Austrian family-owned company and one of the world's leading manufacturers of furniture fittings. We supply our products to more than 120 markets. To provide the best possible service and build close customer relationships, our sales and marketing organisation is divided into five regions. Controllability across the whole organisation is essential, which is why we not only share data but convert it into actionable insights.

The Sales, Marketing & Distribution Controlling (SMDC) Department supports the Furniture Fittings Division with transparent performance reporting, strong business partnering and continuous improvement of our controlling standards.

As Functional Controlling Business Partner for Distribution, you will be the controlling sparring partner to our global Distribution leadership and support decision-making with clear insights, including financial implications. You will translate management questions into practical steering instruments for Distribution and ensure that we use clear, consistent definitions and interpretations of Distribution KPIs across regions and management levels. You will sit in the Controlling Excellence & Development Team and work closely with Global Controlling & Data Product Teams and other Controlling Business Partners.

You will be based at our headquarters in Höchst. Depending on the tasks at hand, travel may be required.

YOU WILL

- ... act as a sparring partner to our global Distribution leadership. Interpret performance, identify drivers and root causes, recommend actions and track impact
- ... translate Distribution strategy into steering together with the Distribution leadership: clarify which KPIs are used and agree on shared interpretation guidance (eg thresholds, typical root causes) to support consistent discussions across regions
- ... co-create and evolve the Distribution controlling framework with Global Controlling & Data Product Teams: define the "what" (KPI positions, interpretation standards, management use) while the Global Controlling & Data Product Teams define the "how" (methods and technical specs)
- ... drive governance and prioritisation: align Distribution requirements with SMD-wide requirements, coordinate with Regional Controlling Business Partners for feasibility, and set priorities with Data Product Teams

WE

- ... are looking for a strong controlling profile with experience advising senior leaders and solid business understanding of Distribution/logistics processes and typical KPIs

- ... expect strong analytical skills and the ability to translate business questions into clear analysis requests and practical steering tools
- ... value a confident, collaborative personality who can align stakeholders across regions and functions and communicate with clarity (incl data storytelling and workshop moderation)
- ... are in constant contact with our colleagues in the regions, so we require fluent English and German as well as knowledge of the local language at the work location

Julius Blum GmbH

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Legally binding note: The actual salary is above the metalworkers' collective agreement and is based on professional qualifications and experience as well as the Vorarlberg labor market.