



SALES REPRESENTATIVE AT BLUM HUNGARY (F/M/X)

Blum is a family business, located in Austria, which was founded in 1952. We manufacture lift systems, hinges, drawer runners, and pocket systems for furniture that is supplied to over 120 markets throughout the world. Our commitment to innovation and dedication to quality have earned us a global reputation, and we have **33 subsidiaries and representative offices** worldwide! Did you know that one of these subsidiaries is Blum Hungary, which is located in Vác and was founded 30 years ago? We are looking for an experienced Sales Representative, preferably with previous experience in a sales environment in the furniture industry, to join our Team. The role is to plan and carry out sales activities to maintain and develop sales of Blum's product range

YOU

- ... Plan and carry out sales activities to key partners and cabinet makers
- ... Train and present our product solutions to our customers
- ... Promote and represent Blum at trade events and regional shows as necessary
- ... Respond to and follow up on sales enquiries by email, telephone and personal visits in a prompt and efficient manner. Document interaction using Blum's internal processes
- ... Maintain existing customers and develop new customers through planned individual account support and liaison

WE

- ... Are offering an exciting position as a Sales representative in a dynamic environment and promote your personal and professional development
- ... Value your ideas and contributions in an open and collaborative corporate culture where you are involved from the very beginning
- ... Are looking for a person, who has a customer oriented approach, is enthusiastic, self-motivated and able to work with minimal supervision
- ... Are looking for personalities with solid organisation, problem solving and time management skills

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