



SALES ADVISOR FOR BLUM WESTERN BALKANS (M/F/X)

Founded in 1952, Blum is a family business based in Austria that produces lift systems, hinges, drawer runners and pocket systems for furniture. Blum fittings are supplied to over 120 markets all over the world. Our commitment to innovation and dedication to quality have earned us a global reputation which is supported by 34 subsidiaries and representative offices worldwide.

A new subsidiary, Blum Western Balkans, has been established in Belgrade. We are looking to build the image of the Blum brand in the region and are seeking a Sales Advisor to help us build and strengthen our partnership with partners and customers.

YOU

- ... plan and carry out sales activities towards key partners, cabinet maker and industry customers.
- ... train and present our product solutions to our customers
- ... promote and represent Blum at trade events and regional shows as necessary
- ... respond to and follow up on sales enquiries by email, telephone and personal visits in a prompt and efficient manner: document interaction using Blum's internal processes (CRM system)
- ... maintain existing customers and develop new customers through planned individual account support and liaison

WE

- ... are offering an exciting position as a Sales Advisor in a rapidly growing environment and will promote your personal and professional development
- ... value your ideas and contributions in an open and collaborative corporate culture where you are involved from the very beginning
- ... are looking for a person who has a customer-oriented approach, is enthusiastic and self-motivated
- ... emphasise strong organisational, problem-solving and time-management capabilities, complemented by a good command of English (written and verbal)

Julius Blum GmbH

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Legally binding note: The actual salary is above the metalworkers' collective agreement and is based on professional qualifications and experience as well as the Vorarlberg labor market.

